

Case Study - India

8.3% savings on total spend

CLIENT

A Subsidiary of USD 9.0 Billion group, involved in manufacturing of Bathroom Fittings & Furnishings.



- New Supplier Identification
 - Cost Reduction
 - Product development
- Deliveries from Potential suppliers in India.



- 15 Projects run for various commodities including Casting, Forging, Sheet Metal, Hydroforming, Fasteners etc.
- Annual Spend:- \$ 7 Million
- Total potential suppliers identified:- 7
- All Short listed suppliers are