

Case Study - China

20% savings on Landed India basis

CLIENT

USD 650 Million leading Indian Group, into manufacturing of Agri Machinery, Construction Equipments, Tractors, Railway & Auto Components.



- Identify and qualify new low cost suppliers in China.



- Project/ Commodity:- Tyres & Wheel Rims for Construction Equipment
- Worked with 18 Potential suppliers
- 04 potential suppliers shortlisted in each category
- Client visits organized