

## Case Study – India & China

20% Savings on total spend

### CLIENT

- Client is Global Specialist in Energy Management and market leader in industrial automation and software.
- Based in France, Paris.



- To identify and qualify new low cost supplier based in India to achieve cost reduction for Power Cords & Wire Harness.



- End to End project support
- 9 potential suppliers identified
- Shortlisted supplier is ISO/TS/CE/UL/ROHS compliant
- 41 line items
- Total Annual Spend \$1.8 Million