

Case Study – India

39% Savings on total spend

CLIENT

- Client is into measuring solutions for optimizing agricultural performance.
- Based in USA, Wisconsin.



- To identify and qualify new low cost supplier based in India to achieve cost reduction for Signal Cables.



- End to End project support
- 7 potential suppliers identified
- Shortlisted supplier is ISO/TS/OHSAS certified
- 01 line items
- Total Annual Spend \$250,000